



## **Prominent Master Agent, Intelisys, Joins Time Warner Cable Business Class Partner Program**

**HERNDON, VA – September 11, 2008** –The Time Warner Cable Business Class (TWCBC) Partner Program is continuing its rapid growth, with the addition of another master agent – Intelisys -- to its growing roster of premiere sales channel partners.

Intelisys, a telecom master agency based in Petaluma, CA, is broadening its sales partners' business communications options by offering TWCBC's robust portfolio of services. Intelisys agents will market and sell TWCBC business solutions to customers in the small and medium-sized business (SMB) and/or enterprise markets.

"TWCBC presents a compelling alternative solution for our sales partners," said Jay Bradley, President, Intelisys Telecom Solutions. "We are excited that the TWCBC Partner Program gives them access to one of the nation's best telecommunications companies."

The TWCBC Partner Program enables select national and regional telecom agents, value-added resellers and systems integrators to offer competitively-priced IP-based data and voice communications solutions to businesses of all sizes.

"By partnering with leading master agents, like Intelisys, we are able to broaden our market reach and leverage their sales partner's existing customer relationships," said Ken Fitzpatrick, Senior Vice President, Time Warner Cable Business Services. "We are pleased Intelisys is now a part of the TWCBC team."

Intelisys joins an expanding list of leading telecom master agents -- including World Telecom Group, Telecom Brokerage Inc., and TeleSource – as members of the national TWCBC Partner Program.

Designed to provide attractive compensation and to deliver great value and choice for telecom sales agents, the Partner Program offers participants a broad-based core package of program benefits. These include online deal registration, pre-/post-sale support, dedicated channel support, online training, a commission portal, knowledge-based articles, co-branding, and extensive marketing materials.

For more information, visit [www.twcbc.com/partner](http://www.twcbc.com/partner), or call (866) 376-3676.

### **About Intelisys**

Intelisys is the only telecom Master Agency focused exclusively on supporting the Channel's top-producing sales agents. It specializes in providing a broad suite of telecom value-based solutions to ensure the top-producing agent's success. Intelisys services include a complete selection of carrier voice and data services, wireless and wired access, auxiliary services such as voice and web conferencing, mobility solutions, and Intelisys' proprietary telecom asset management tool, Audex.

Since its inception in 1994, its growth is a result of the unique formula of recruiting top-producing agents, capitalizing on industry trends, and providing exceptional operational and back-office support. This formula has positioned Intelisys as the recognized thought-leader in the telecommunications independent sales channel.

### **About Time Warner Cable Business Class**

Time Warner Cable Business Class, a division of Time Warner Cable (NYSE: TWC), offers a full complement of business communications tools to small- and medium-sized businesses and enterprise-sized companies. Its data, voice, video and security solutions are enhanced by award-winning customer service and local support teams. Time Warner Cable Business Class was founded in 1998, offering high-speed Internet service as Road Runner Business Class. Today, it serves more than 280,000 business customers in Time Warner Cable's 23 divisions.

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