



Intelisys Joins Telecom Council of Silicon Valley

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Petaluma, CA (November 8, 2011) – Intelisys, the leading Master Agency of business telecommunications services including voice, data and Internet access, today announced it has become a member of the Telecom Council of Silicon Valley, joining the ranks of HP, AT&T, Microsoft, Sony and many more.

According to their website, the Telecom Council is “a business tool that connects decision-makers across the telecom ecosystem - big and small, fixed and wireless - with each other.” The Council boasts 17,000 subscribers, and holds more than 35 meetings that put the most influential telecom companies in the same room to share ideas, capital and expertise.

“We are delighted to become members of the Telecom Council of Silicon Valley and look forward to building relationships with some of the most innovative companies and startups in telecom and technology,” said Dana Topping, Co-owner of Intelisys.

“Through participating in their meetings and events, we will get the most cutting edge information about advances in the industry, especially concerning 4G, Cloud and Cable technologies.”

Intelisys has been invited to attend the Council by participating and attending meetings during the past year, and recently decided to make its membership official.

“Participating in the Telecom Council will mean even better training and information for our Sales Partner Agents,” said Jay Bradley, President of Intelisys. “Our Value-Added Resellers (VARs) and Solution Providers will also greatly benefit by the gains in knowledge and network this group will provide. We are looking forward to passing along the benefits to all parties associated with Intelisys.”

“The Telecom Council is a valuable tool because our members all bring very important contributions to our discussions. Intelisys is no different – they will use their unique expertise to impact the telecom industry.” said Liz Kerton, President of the Telecom Council of Silicon Valley. “As a telecom master agent, they are the only company of their

kind in the Council, and enhancing our diversity in this way will benefit our entire membership.”

For more information about the Telecom Council of Silicon Valley:

<http://www.telecomcouncil.com>

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About Intelisys

Intelisys is the nation’s leading [Master Agent](#) and the only telecom master agency focused exclusively on supporting the Channel’s top-producing sales agents. The company specializes in providing a broad suite of telecom value-based solutions to ensure the top-producing agent’s success. Intelisys services include a complete selection of carrier voice and data, cloud, cable, collaboration services, wireless and wired access, auxiliary services such as voice and web conferencing, and Intelisys’ proprietary telecom asset management tool, Audex. Since its inception in 1994, Intelisys’ growth is a result of the unique formula of recruiting top-producing agents, capitalizing on industry trends, and most importantly, providing exceptional operational and back-office support. This formula has positioned Intelisys as the recognized thought leader in the telecommunications independent sales channel.