



News Release

Intelisys Announces New Partner Investment Program Making Capital Available to Sales Partners for Accelerated Growth

Unique program offers new and existing Intelisys Sales Partners opportunities to secure \$25k or more in working capital in partnership with Intelisys.

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Petaluma, CA– Intelisys Communications, Inc., the nation’s leading master agency distributor of business communications services today announced an innovative new investment program to make capital available to its sales partners outside of traditional banking relationships.

“This *first of its kind* program allows Intelisys to build even greater intimacy with our sales partners by understanding their unique needs in growing their businesses,” said Rick Ribas, Intelisys Vice President of Business Development. “Yes the program offers favorable terms for working capital to qualified partners, but maybe more importantly it promotes a truly strategic partnership allowing our sales partners to tap into the experience and best practices that have built the largest and most successful partner community in the United States.”

The program offers a streamlined application process and is available to all qualified Intelisys contracted sales partners. Financing is secured by existing or future commissions and loan repayment is triggered by growth milestones designed to be flexible and favorable. The program does not require exclusivity to Intelisys.

“This partner investment program adds an important new benefit in partnering with Intelisys,” said Jay Bradley, Intelisys President of Telecom Services. “Financing the growth of small businesses in the current economy can be challenging at best, so Intelisys has taken this next significant step in offering resources allowing our partners to achieve their goals even faster,” Bradley added.

For more information, please contact Rick Ribas at 203-568-1860 or contact your local Intelisys Channel Manager.

About Intelisys

Intelisys is the only telecom Master Agency focused exclusively on supporting the Channel's top-producing sales agents. The company specializes in providing a broad suite of telecom value-based solutions to ensure the top-producing agent's success. Intelisys' services include a complete selection of carrier voice and data services, wireless and wired access, auxiliary services such as voice and web conferencing, mobility solutions, professional service offerings and Intelisys' proprietary telecom asset management tool, Audex. Since its inception in 1994, Intelisys' growth is a result of the unique formula of recruiting top-producing agents, capitalizing on industry trends, and most importantly providing exceptional operational and back-office support. This formula has positioned Intelisys as the recognized leader in the telecommunications independent sales channel.

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