

## Intelisys Partners with Verizon and Sprint

Intelisys Communications, Inc., the leading Master Agency for top-producing Agents has announced two new partnerships with Supplier Partners Verizon and Sprint. The addition of Verizon continues to build on Intelisys' successful LEC Sales Referral Program, with a proven track record of performance and integrity. The Sprint partnership will focus on wireless voice and data opportunities, taking advantage of new revenue streams available to the Intelisys Partner Community.

“We see Verizon as a very strategic carrier for the channel,” said Rick Dellar, Intelisys Co-Founder. “As consolidation continues in our industry, it is critical for Intelisys and our Verizon Referral Partners to develop an expertise in identifying and referring Verizon sales opportunities. This not only expands our Partners ability to provide solutions to their customers, but also provides them with a highly profitable revenue stream because Intelisys provides all the required back office support.”

Intelisys has also announced a new partnership with Sprint. According to Rick Sheldon, Intelisys Co-Founder, “Sprint is recognized nationally and internationally as a quality Tier-1 carrier for services ranging from wireless voice and data to a complete portfolio of leading wireline data and IP services. We have been working with Sprint representatives for the last several years to develop an agreement that delivers the protection, resources, and back-office support that our Sales Partners expect from Intelisys. With this agreement, Sprint delivers all three.”

Agents interested in partnering with Intelisys can visit Intelisys' website at [www.intelisyscorp.com](http://www.intelisyscorp.com), or visit Intelisys at the Channel Partners Conference, booth 317.