



## **NEWS RELEASE**

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### **INTELISYS LAUNCHES AUDEX**

#### **New Telecom Asset Management Solution Provides Additional Revenue Stream and Increased Efficiency to Agents**

PETALUMA, California – September 26, 2007 – Intelisys Communications, Inc. today introduces AUDEX, a new version of our Telecom Asset Management solution.

Audex is a Software-as-a-service (SaaS) solution that provides telecom agents a differentiator, increased customer retention, improved customer service capabilities, and an additional revenue stream. Its customer-facing design includes a new Events Ticketing system, a new customer-branding feature, and robust custom reporting. Audex also integrates all the core telecom asset management modules, including inventory of locations and services, orders, pricing requests, and an easy-to-use contract repository.

“New features and improved usability make Audex one of the most effective customer-facing, revenue producing, SaaS solutions available to telecom agents,” according to Craig Vallarino, Intelisys Director of Marketing. “By re-branding Audex, agents can close more business, increase customer retention, and improve their bottom line.”

Intelisys offers Audex to the agent channel in direct response to business model pressures agents are experiencing. “The move to a managed services model is on everyone’s to-do list,” says Rick Dellar, Intelisys co-founder. “Making Audex the central element of agents’ service offering packages will give agents a solid starting point in meeting the new challenges now coming to the fore in the channel.”

According to Windward Communications' founder and Intelisys Sales Partner, Mike Oliver, Audex plays a significant role in differentiating their agency and in creating new revenue. "Our company-branded version of Audex has diversified the services we can offer our clients," he says. "It's helped us create alternate revenue streams and provides a strong value add that we can offer our customers."

To learn more about Audex, contact Mike McKenney, Intelisys Director of Partner Sales, at 916.580.1656.

#### About Intelisys

Founded in 1994, Intelisys delivers a broad suite of value-based solutions that solve many of our industry's most challenging, and historically complex problems.

Our clients include carrier service providers, end user customers, and telecom services distributors. Our services include a complete master agency back office for telecom consultants and distributors, a complete selection of carrier voice and data services, carrier-class hosted software to manage network spend across multiple service providers, a customizable hosted application to track telecom inventory and assets, as well as mobility products and services for the wireless WAN.

From our roots as authorized carrier sales agents, Intelisys has grown to become the leading master agency distributor of voice, data, and Internet services in the United States. We represent over 25 of the nation's leading carrier service providers in markets nationwide. Intelisys offers these services through an elite national network of the industry's most accomplished telecom consultants and value-added distributors.